NAPCO

Leadership on the Line Ronald A. Heifetz Marty Linksky

Leadership on the Line

- » Leadership is an activity
- » Creating an environment in which difficult changes can be made by people in the organization



Technical Problems and Adaptive Challenges

- » Technical problems may be difficult, but have known solutions
- » Adaptive challenges affect values and require experiments and changes in behavior



Change

- » People do not resist change
- » People resist loss
 - Competence
 - Loyalty to ways of doing things
 - Relationships
 - Status
 - Identity



Adaptive Challenges

- » Build trust
- » Effective communication
- » Maintain good workplace relationships
- » Presiding judge and court executive partnership



Questions

- 1. Describe a project you led or know about that met with resistance.
- 2. How do leaders determine what they are up against?
- 3. What experiences have you had stimulating organizational change?
- 4. What strategies can leaders use to make change happen and not get shut down or pushed to the side?

